

May 22, 2019

Dear Chip,

I want to thank you for all you have done for me in selling my business.

I wanted to thank you with a little "testimonial" if you will.

I found myself reliving so many moments over the last year working with you. I kept getting teary-eyed. There is so much I want to say. I've cut it down to this.

You are a person of high ethical, moral, and professional standards which were reflected in every detail of your work. That along with your marketing knowledge and reach as well a wonderful sense of humor got the job done.

Your expertise, laser focus, attention to every detail, empathy and what felt like absolute dedication to me this last year has led to such an amazing conclusion. I am able to retire. At no time did you minimize the value of my business for a quick sale. You believed in my business the way I believed in my business.

Chip, you and your team at George and Company made it possible for me to realize the rewards of 50 years of hard work. I am able to retire in a way that I had didn't dare to dream was possible. You are so much more than a Commercial Broker or a person who "peddled" my business. I consider you a friend. I speak for Fran as well when I say, " Thank you from the bottom of our hearts".

Sincerely,

Nancy Besardi

